



**2021 Dual Eligible Special Needs Plans (D-SNPs) and Chronic Condition Special Needs Plans (C-SNPs) Model Of Care Training**

# Learning Objectives

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Describe	Describe Dual Eligible Special Needs Plans (D-SNPs) and Chronic Special Needs Plans (C-SNPs)
Describe	Describe what C-SNPs and D-SNPs offer
Describe	Describe D-SNP and C-SNP members qualify for this plan
Provide	Provide a description of Eon's Model of Care (MOC)
Describe	Describe our most vulnerable members
Benefit	Benefit Offerings
Provide	Provide a way to get answers to your questions

# Training Requirements

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- ❖ The Centers for Medicare & Medicaid Services (CMS) requires all care providers and staff who treat members in a SNP plan to complete an annual Model of Care (MOC) training.
- ❖ SNP's were created by Congress as part of the Medicare Modernization Act (MMA).

## Special Needs Plans

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- ❖ Special Needs Plans (SNP's) are a type of Medicare Advantage plan that focus on Medicare Beneficiaries with special needs who would benefit from increase, focused coordination of care.
  
- ❖ There are 3 types of SNPs designed for specific groups of members with special health care needs:
  - ❖ Beneficiaries **dually eligible** for Medicare and Medicaid (D-SNP)
  - ❖ Beneficiaries with **Chronic conditions** (C-SNP)
  - ❖ Beneficiaries who are **institutionalized** or eligible for nursing home care (I-SNP)

# D-SNP Enrollment Requirements

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- ❖ Reside in the plan service area (provide a proof of permanent residence)
- ❖ Are entitled to Medicare Part A and are enrolled in Medicare Part B
- ❖ Do not have End Stage Renal Disease (ESRD), unless member developed ESRD when he/she was already a member of a plan that we offer, or if he/she was a member of a different plan that was terminated.
- ❖ Have Medicaid, with one of the following:
  - Full benefit Dual Eligible (FBDE)
  - Qualified Medicare Beneficiary (QMB)
  - Qualified Medicare Beneficiary with Medicaid (QMB+)
  - Specific Low Income Medicare Beneficiary (SLMB)
  - Specific low Income Medicare Beneficiary Program with Medicaid (SLMB+)

# C-SNP Enrollment Requirements

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- ❖ Reside in the plan service area (provide a proof of permanent residence)
- ❖ Are entitled to Medicare Part A and are enrolled in Medicare Part B
- ❖ Do not have End Stage Renal Disease (ESRD), unless member developed ESRD when he/she was already a member of a plan that we offer, or if he/she was a member of a different plan that was terminated.
- ❖ Must have one of the following CMS approved chronic conditions:
  - ❖ Diabetes Mellitus
  - ❖ Chronic Heart Failure
  - ❖ Cardiovascular Disorders

# Model of Care Includes

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- ❖ Health Risk Assessment Tool (HRA)
- ❖ Interdisciplinary Care Team (ICT)
- ❖ Individualized Care Plan (ICP)
- ❖ Care Coordination
- ❖ D-SNP Benefits
- ❖ Provider Role
- ❖ Staff Role

# Health Risk Assessment (HRA)

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The Health Risk Assessment Tool (HRAT) helps identify the members' most urgent needs by reviewing:

- ❖ Medical conditions
- ❖ Functional status (i.e. activities of daily living)
- ❖ Cognitive health
- ❖ Psychosocial, AND
- ❖ Mental health conditions

The HRAT is completed telephonically by the Health Services team:

- ❖ Within 90 days of member's enrollment
- ❖ Repeated within 365 days of initial HRAT completion
- ❖ When there is a change in member's health condition

The results of the HRAT are used to create the individualized Care Plan (ICP)



# Categorizing Members

- HRAT results are reviewed and analyzed to categorize the members into Risk Groups based on established criteria.
  - Members may fall into 3 Risk Groups:
- High Risk-the most vulnerable members, multiple chronic conditions and high utilization (ER visits, hospitalizations)
- Moderate- members with 2 or more chronic conditions and frequent utilization
- Low-members with 0 or 1 chronic condition, stable and able to self-manage



# Individualized Care Plan (ICP)

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ICP is a plan developed for each member that contains:

- ❖ Problems, Goals, Interventions, Barriers

The ICP is developed by the Case Manager using:

- ❖ Results from the HRAT
- ❖ Claims data (laboratory results, pharmacy, hospital claims, ER claims)
- ❖ Member Preferences
- ❖ Interventions by the Case Manager
- ❖ Suggestions by the interdisciplinary Care Team (ICT)

The ICP is used to evaluate the member's health status and is updated every time there is a change in the member's health condition.

\*\* Tool use to empower the members (identify member strengths, weakness)

# Interdisciplinary Care Team (ICT)

- All members are managed by the ICT to help achieve their goals
- Formal meetings takes place for the following:
  - Determine member's needs
  - Identify problems
  - Coordinate Care
  - Educate member
  - Determine if goals are “met” or “not met”
  - Refer member to community resources
  - Manage care transitions
  - Coordinate benefits



# Care Coordination

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- ❖ Coordination of care for SNP members across various services through a central point of contact.
- ❖ Every member has a Case Manager, and he/she is responsible for all of the member's care.

## How to improve care coordination

- ❖ Case Manager coordinates with PCP, specialist and other members of the ICT
- ❖ PCP is the “gatekeeper” and responsible for member's care and to identify what the member needs.

# Seamless Transition

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- ❖ Transition of care occurs when members transitions from one care setting to another. For example:
  - Hospital to home
  - Hospital to Skilled Nursing Facility/Rehab
  - Nursing Home to Hospital
  
- ❖ Case Manager is responsible for ensuing a seamless transition of care between settings by;
  - Sharing the individualized Care Plan (ICP) with the PCP, hospitalist, facility and/or caregiver (as applicable);
  - Notifying the PCP of any member transition
  - Contacting the member of any planned transition to answer questions and provide educational material.

# Transition of Care Post-Hospitalization

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- ❖ Members are called (48 hours) 2 days after hospital discharge and 14 days follow-up call
- ❖ A post-discharge or transitional assessment is conducted
- ❖ Medication reconciliation is performed
- ❖ ICP is updated with new information
- ❖ Meals form is completed SNP members and Meals are send to the home.

Case Manager assist the member with:

- ❖ Understanding the discharge diagnosis and hospital instructions
- ❖ Helps facilitate follow up appointments
- ❖ Assist with additional needed services (i.e. Home Health, DME, etc)
- ❖ Educate member on medical conditions

- ❖ Case Management assistance and support
- ❖ End-of-life support
- ❖ Home delivered meals
- ❖ Non-emergency transportation
- ❖ After-hours nursing Hotline
- ❖ Mail order pharmacy
- ❖ Self-management activities
- ❖ Behavioral and community-based services
- ❖ Home and Community based services

❖ Provider role:

- Communicate with SNP care managers, ICT members, members and caregivers
- Collaborate with CM in the ICP and maintain care plan within the member's medical record
- Review and respond to patient-specific communication
- Have member's ICP as part of the member's medical record
- Participate in the interdisciplinary Care Team meetings
- Educate the member on the importance of the HRA, which is essential in the development of the ICP.
- Encourage the member to work with the CM team.
- Complete the MOC training upon onboarding with Eon Health and annually thereafter.

Direct Link:



## Eon's Staff Role

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Staff roles in helping D-SNP members:

- ❖ Explain to the member the importance of the HRA
- ❖ Encourage member's to work with their Care Management Team
- ❖ Encourage our PCPs and other providers to participate in the ICT
- ❖ Remind PCP to access the SNP members Individualized Care Plan (ICP)  
ICP direct link:
- ❖ Perform annual MOC training, as required.  
Direct link:

# Contact us

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If you have any questions about the Model of Care, Please do not hesitate to call:

- Provider Services at 1-866-788 3640
- Health Services Department at 1-866-689-8761
  
- You can access a copy of the MOC training at <https://eonhealthplan.com/providers>

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Thank you

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